

Corporation Name: **Pacific Star Marine**
POC (Person of Contact): **Tazeen Ahmed**
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Account #: **AL08791**
Account Manager: **Avi Lang**
Payment terms: 15 days upon receipt of invoice.
Date Created: **11/11/2019**

Dear Tazeen,

I'm happy to inform you that your company, Pacific Star Marine has been approved for our special Corporate Account services. There is no fee to start this service. In addition to our tremendous savings, Corporate Account holders are offered extra consideration with regards to our changes/cancellation policy (in place of our regular Terms found at www.jetnsave.com/faq), as outlined below:

-Corporate Accounts Terms & Conditions-

INTRODUCTION- OUR SPECIALTY:

JetNsave's specialty is specifically on long-distance (intercontinental) First/Business Class flights, where we're often able to save our clients literally thousands of dollars off of the published fares. We do not offer significant savings (if any at all) on domestic travel, although we are able to book them at times on our clients' behalf as a general service.

OUR TIER 1 TICKETS:

We have many ways of obtaining our highly discounted ("Tier 1") rates (i.e. via consolidators, networking, bulk fares, wholesalers or by upgrading using company owned reward points etc. etc.). Regardless of how we obtain our tickets, the airlines will not allow for any mileage (frequent flyer points) accrual on top of our already discounted rates- unless otherwise specified as well as Chauffeur services. The only other differences between these tickets to 'regular' tickets would be with regards to our changes/cancellation policy (as detailed below).

OUR TIER 2 TICKETS:

If our clients are particular with regards to A. accruing mileage or B. our change/cancellation policy, there may be other discounted options available (mainly via a consolidated fare) which would allow for the regular FF accrual/change/cancellation rules as per the operating airline(s). Change/Cancellation rules vary for each airline/ticket (as some instances only allow for a non-refundable rate) so you'd NEED TO VERIFY THE CHANGE/CANCELLATION RULE PRIOR TO PURCHASE. These fares ("Tier 2") wouldn't offer nearly as substantial a savings as "Tier 1" tickets, although you may often gain more flexibility as explained above.

CHANGES & CANCELATIONS (TIER 1 TICKETS):

To view our official cancellation policy, please visit our site www.jetnsave.com/faq. For our Corporate Clients, we offer more flexibility with regards to the following:

- A. Last minute cancellations (we do not insist on the "28 day rule", although there are rare circumstances that the TIER 1 TICKET won't allow for a cancellation within 48 hours of the flight),
 - B. Lowering the fee in specific circumstances (i.e. multiple cancellations or changes are necessary).
 - C. Using their credit for a different route than the original ticket (and maybe even a different airline, provided they partner with the original provider whom we booked with)!
 - D. We will often be able to extend the credit expiration date to ensure that you receive the opportunity to utilize its full value.
- All other restrictions would apply as detailed on our site.

USING YOUR CANCELLATION CREDIT ON FUTURE BOOKINGS:

In order to utilize a credit, the substitute flight has to be available via the same booking method as the original flight (i.e. the new ticket has to be available from the same consolidator as original purchase), which is why at times we won't have a way to utilize a passenger's credit for a specific new flight (as it may only be available using a different discounted method, or it may not be available at all for discounts!). However, even in the worst case scenario, we'd always be able to simply hold onto a credit until the passenger has a future booking that's available via the original booking method.

We understand that in today's rapid business world, scheduled meetings or events change frequently and at sudden notice. We therefore offer the above change/cancellation system specifically arranged to accommodate our Corporate Clients, thereby allowing our clients to retain the original tremendous savings over the long haul. Even in the unlikely event that a specific credit isn't eventually used, the sheer vast amount of savings for the bulk of your travels (the average yearly savings for our business clients number in the hundreds of thousands) will regardless make our tickets extremely worth your while!

Please feel free to contact me with any questions or concerns regarding the above. We are open to discussions on how we can personalize our fare regulations to meet your specific needs.

Sincerely,
Avi J lang

Email: avi@jetnsave.com
Phone: 201-399-4110 x100

